

For Students of

**B Pharm | M Pharm | Pharm D | BDS | BAMS
BHMS| BSc Nursing | MSc Life Sciences**

**100% PLACEMENT
ASSISTANCE**

Why Join Us?

- **MNC 5 Trainers / Batch**
- **Online & Offline Batches**
- **learn with 100+ hours of quality training**
- **Interview Preparation**
- **4 Mock Interviews**
- **Recorded Sessions**
- **423 record placements in 2 yrs' time**
- **1300+ Google review**



College gave me Degree
Xcel Career gave me skills

HANDS-ON TRAINING WITH



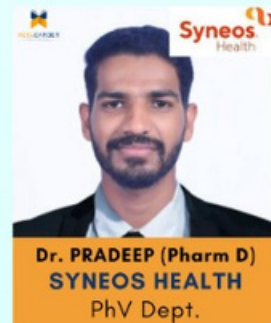
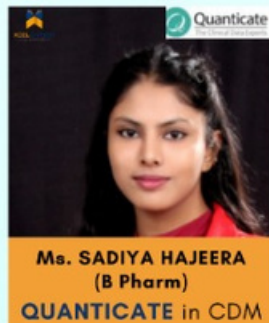
**INTERNATIONAL RECOGNISED
CERTIFICATIONS**



JAINx
THE LEARNING HUB
DEEMED TO BE UNIVERSITY

Record of 423 placements in last 2 years

Placement Highlights...

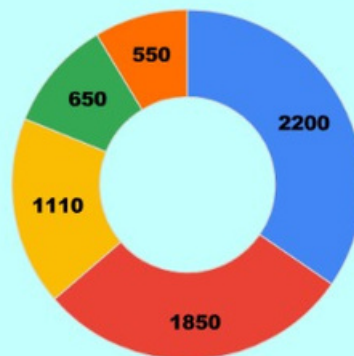


About 9000 + students have undergone training in the last 15 yrs

6360+ Students Placed

Department wise Placements

- **Pharmacovigilance(PhV)**
- **Clinical Trial Management(CTM)**
- **Clinical Data Management(CDM)**
- **Regulatory Affairs(RA)**
- **Medical Writing(MW)**



Course Offered

Offline

Online

- Clinical Data Management
- Clinical Trial Management
- Pre - Placement Training
- Pharmacovigilance
- Artificial Intelligence
- 4 Mock Interviews



Hyderabad
Bengaluru



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+91 9035200700



info@xcelcareer.com

Record Set...
1300+

Google



XCELCAREER
— MAKE YOU PROFESSIONAL —

INDIA'S

No.1

CLINICAL RESEARCH
PHARMACOVIGILANCE
CLINICAL DATA MGMT
ARTIFICIAL INTELLIGENCE
MEDICAL CODING
18+ YEARS EXP. INSTITUTE
100% PLACEMENT ASST.

Pharmacy | Life Sciences | Medicine

Become a Professional of Clinical Research Industry

GUARANTEED TRANSFORMATION WITH **XCELCAREER**

FROM STUDENT



- Inexperienced Fresher
- Doubtful or lack of Clarity
- Insecure
- Unskillful
- UG/PG Qualification only
- Competition Deficit



TO PROFESSIONAL



- JOB Ready Professional
- Skillfull making them Confident
- Multiple Skills secures JOB
- With CR domain & Presentation skills becomes EMPLOYABLE
- additional ISEP & JainX Certified
- ISEP Certification in CR gets edge over Competition

GET HANDS-ON TRAINING WITH



GET CERTIFICATIONS FROM



Is Clinical Research Knowledge Enough to Land a Job?

Answer is NO, You need Skills TOO...Agree?



Due to limited poster space,
we can't cover all the topics we teach.
For details on new Batches, call 9052770011

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Hyderabad
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Bangalore
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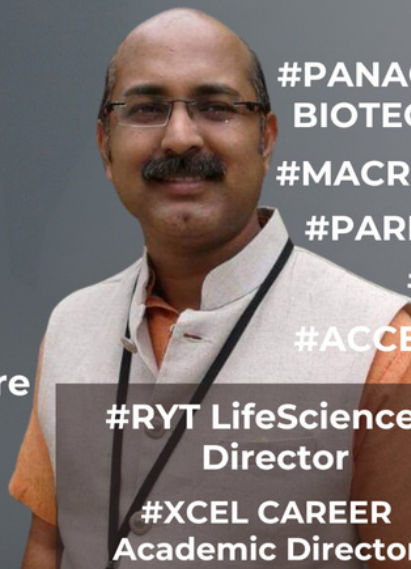
brings...

Combined 47 years of Pharma IT and CRO experience...



#SERVIER
#ALLERGAN
#ALCON
#CREMA
#RMI Singapore

#XCEL CAREER
Founder and CEO



#PANACIA
BIOTECH
#MACROCARE
#PAREXEL
#IQVIA
#ACCENTURE

#RYT LifeSciences
Director
#XCEL CAREER
Academic Director

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DR. HEPHZIBAH

Clinical Pharmacologist

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DR. NANDI VARDHAN

Clinical Research coordinator

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We are Clinical Research Job ready, Are you?

Join 15 years old XCEL CAREER institute

FEES STARTS WITH 5K

ONLINE & OFFLINE

PLACEMENT ASSISTANCE



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CLINICAL RESEARCH TRAINING PROGRAM



Introduction + Foundations

What is Clinical Research?
Importance of Clinical Research in Drug Development
Drug Development Process: Discovery to Preclinical Trials
Key Regulatory Guidelines: ICH-GCP, Indian GCP, ICMR, Schedule Y
Major Regulatory Bodies: FDA, EMA, MHRA, TGA, CDSCO

01



Phases + Trial Methodologies

Phases of Clinical Trials: Phase 0 to Phase IV
Study Classifications: Observational, Interventional
Randomized Controlled Trials
Blinded vs Open Label Studies
Stakeholders: Ethics Committees, Sponsors, CROs, SMOs, Investigators, Patients

02



Ethics + Documentation + Data Handling

IRB/IEC Composition & Roles
Trial Master File (TMF) Documentation:

- o Protocols
- o Informed Consent & PIS
- o Investigator's Brochure
- o Case Report Forms & Dossiers

Introduction to Clinical Data Management (CDM)

03



Process Flow + Compliance + Job Prep

Site-Level Clinical Trial Execution
Principles of Clinical Trials
Ethical & Scientific Considerations
21 CFR Part 11 – Digital Compliance
Resume Building, Mock Interviews, Career Support

04

TRAINING + INTERNSHIP + JOB GUARANTEE

PAY AFTER PLACEMENT



8919556841 / 7989265436



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**103, Ratna Complex, Pillar no 1077, opposite KLM shopping mall,
Beside Image hospital, ameerpet, hyderabad, telangana**



XCEL CAREER
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MEDICAL CODING TRAINING PROGRAM



USA Healthcare + Medical Basics

Introduction to the US Healthcare System
Daily Activities in Medical Facilities
Role & Responsibilities of Coders & Billers
Career Pathways in Medical Coding
Roots, Prefixes, Suffixes, Abbreviations

01



Anatomy + Ethics + Coding Foundations

Human Anatomy & Physiology:
Digestive, Nervous, Respiratory, Musculoskeletal, Cardiovascular,
Reproductive & More
Introduction to Diagnostic Coding (ICD-10-CM)
Coding Manual Overview
Coding Diseases, Disorders & Injuries

02



Specialized ICD-10-CM + CPT Coding

Infections, Mental Health, Respiratory & Blood Disorders
Pregnancy, Skin, Musculoskeletal & Perinatal
Coding
Poisoning & Symptoms Coding
CPT Codes for Integumentary, Reproductive, Endocrine, Nervous, and
Sensory Systems

03



Advanced CPT + Practice + Career Prep

CPT for Radiology, Anesthesia, Pathology, Lab & Medicine
CPT Comprehensive Surgery Coding
System-based Coding:

- o Musculoskeletal, Digestive, Urology, Cardiovascular,
Pulmonary

Career Preparation: Resume + Practice + Future Scope

04

TRAINING + INTERNSHIP + JOB GUARANTEE

PAY AFTER PLACEMENT



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Clinical Research Concepts

1

Introduction to Clinical Research

- Clinical Research Definition
- Scope of Clinical Research, why and when we need CR
- History of Clinical Research
- Drug Development Stages
- Drug Discovery Process
- Pre Clinical Trials

Guidelines To Be Followed In Cr And Different Regulatory Bodies - An Overview

- ICH GCP - PRINCIPLES
- INDIAN GCP - PRINCIPLES
- ICMR - PRINCIPLES
- SCHEDULE- Y and its APPENDIX
- FDA, EMA, MHRA, TGA etc....
- Latest Amendments in CR

2

3

Phases & Types Of Clinical Research

- Phase 0 To Phase IV Studies
- Subclasses Of Clinical Research Phases
- Clinical Research Classification Based On The Researcher Behaviour
- Observational Studies And Experimental/ Interventional Studies
- Clinical Research-based Classification Based On The Purpose
- Randomised Controlled Trial S -
- Blinded and Open Label Studies

4

Different Parties Involved In Clinical Research/ Stack Holders

- Regulatory Authorities
- IRB/IEC
- Sponsor
- CRO
- SMO
- Investigator
- Patients

Essential Documents and TMF

- Trial Protocol
- Informed Consent Form and PIS
- Investigators Broucher
- Different Dosiers
- Case Report Forms
- How to Manage the Trial Master File

5

6

IRB/ IEC

IRB/IEC COMPOSITION, FUNCTIONS AND RESPONSIBILITIES

CR Process Flow

- The Overall Process Of CR and It's Flow Charts
- CR Process at Site Level

7

8

SPECIAL FEATURES OF XCELCAREER

- Pharmacology Knowledge And Drug Classification With The Material
- Practical Exposure To The Electronic Tools Used In CR (Records Like ECRF).
- Different Therapeutic Areas Introduction

4.9★



Clinical Data Management Concepts

1.

Clinical Trials and drug discovery introduction

2.

Principles of Clinical trials

3.

21CFR part 11 introduction

4.

**GCP
(Good Clinical Practice Principles)**

5.

Clinical Data Management introduction

6.

Clinical Data Management phases

7.

Start-up Phase introduction

- **eCRF design**
- **Data cleaning specifications (DCS)**
- **Data Validations specifications (DVS)**
- **eCRF completion guidelines**
- **UAT testing**
- **Test case writing**



Clinical Data Management Concepts

8.

Conduct Phase introduction

9.

Discrepancy Management

10.

Data set validation review

11.

Offline Listing review

12.

**All third party
vendor reconciliation**

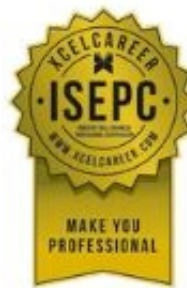
- **LAB reconciliation**
- **PK reconciliation**
- **IWRS reconciliation**

13.

SAE reconciliation

14.

**Study close-out phase
introduction and activities**



Communication & Grooming Skills

1.

**Resume development/
Cover letter**

2.

**Aptitude Test/Company
Entrance Preparations**

3.

Basics of Communication skills

4.

**Presentation skills/Body
language/Postures/Formal attire**

5.

**Group discussion/
JAM sessions**

6.

Do's and Don't in Interview

7.

**FAQ's on Interview
Questions preparations**

8.

**Telephonic Interviews
preparations/e-mail writing**



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MUDDASIR HUSSAIN

Clinical Research Associate

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ADARSH BEHRA

Clinical Research Co-ordinator

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DR. VINUSRADHA

PV Intern

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SARASWATHI

Clinical Research Co-ordinator

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Sr. Research Assistant

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KALYANI BATHINI

Medical Writer Intern

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